December '22		
Job Description for Trainer / Sr. Trainer - L&D in K12 Orchids		
Designation:	Trainer	
Base Job Location:	Bangalore, Mumbai & Gurgaon	
Reporting Manager:	Head - L&D or Sr. Manager- L&D	
Role Overview:	Planning, Publishing Training Calendars, Monitoring Calendar Adherence, Following up on Non-adherence, Measuring Training Effectiveness and Monitoring & Managing LMS Reports	
Responsibilities:	Responsibilities include communicating with managers to identify training needs and mapping out development plans for teams and individuals. Responsible for planning and execution, managing, designing, developing, coordinating and conducting all training programs.	
Employment Type:	Full Time Employee	
Expected Date of Joining:	Soon as possible	
Preferred Domain:	Education or E-Commerce	
Working Expectations:	 Work from office or branches. No work from home. Work from Monday through Saturday with second and fourth Saturday off. Clock 8.5 hours of login time every day. Leaves as per Company Policy. 	
Requirements		
Overview of the Role		
Trainer / Sr. Trainer - L&D will responsible for looking after the training needs of all the assigned States and for delivering training to Operations Staff at Warehouses & Hubs		
Size of responsibility		
Financial	ROI on training done in all the assigned States	
Non - Financial	Process & Soft Skills training leads to customer satisfaction	
	Well-trained Staff	
Operating Network		
Internal	Operations & Academics Teams	
External	NA NA	
Minimum Requirements		

Graduate	
TTT certification or any oth	er training certification will be an advantage
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Knowledge & Skills	
Knowledge	Clear understanding of training methodologies, adult learning principles
	Awareness of Instructional Design principles
	Knowledge / exposure to e-learning will be an advantage
	Data interpretation and analysis
Skills	Thorough knowledge of MS Word, MS Excel and MS PowerPoint is highly desirable
	Excellent verbal and written communications skills
	Excellent presentation, organizational, and planning skills
	Ability to work effectively as a member of a dynamic team
	Working in challenging environments
Role Dimensions	
Market Knowledge	Should have fair knowledge about the Education domain
	To act as the subject matter expert on all the processes for his region
Planning	Able to schedule training programs in alignment with the training needs
	Plan trainers' calendar and adherence
	Able to schedule training programs in alignment with the launch dates
Impact Focus	Trainees across all levels should be able to take back the learnings and implement
	Support OJT from all implementation platforms
Customer Obsession	Live K12-Orchids value of "Customer First" through all training platforms
Execution	Conduct training on new practices, procedures and systems.
	To undertake ongoing training and development in the delivery and support of training and learning to
	ensure delivery is effective and efficient.
	To deliver training on time and within identified budget parameters agreed with operations or his Manager
	To champion new/change processes
	Facilitate Instructor-Led, On-the-Job and Blended Learning training classes for Executives, Leads, and
	Managers, to deliver new process/skills and knowledge, refreshers and updates as necessary on our sites.

	Demonstrate knowledge of adult learning and training practices especially in technical support contexts.
Effective Communication	Open communication with Operations and Academics teams
	Communicate through training conducted
	Ability to communicate at all level
People Focus	Team player with strong ability to drive
	Ability to work effectively as a leading member of a dynamic, dispersed team
стс	Trainer: 5 - 6 Lakh LPA
	Sr. Trainer: 9 – 10 LPA